

Programme Brief

Issue No:01 Date: 08/11/2013

Revision No.: 04 (11/11/2019)

No. of Pages: 03

# PROGRAMME:

Technology Grant Scheme - "Support for Start up Businesses Based on Novel Technologies (Start ups)"

### **RATIONALE**

This scheme is mainly intended to encourage the researchers/scientists and engineers to create value to their research findings with focused value propositions for establishing startup companies or spin-offs. The scheme is projected towards people with entrepreneurial skills outside the research systems to initiate new businesses based on novel technologies. Given the financial risks involved in establishing start-up companies or spin-offs, such skilled people/entrepreneurs often find it difficult to obtain necessary seed funding in financial markets. NSF will provide seed funds for one-year period for establishing the business.

# **OBJECTIVES**

- To support conversion of university & research institute research outputs into marketable products/services.
- To encourage scientists, researchers and engineers from universities and research institutes to become successful entrepreneurs.
- To encourage establishment of new technology-based firms by state & non-state sector organizations and individuals.
- To promote technology transfer and commercialization of new technologies.

# Corporate Plan Reference (new one)

Be the leader in facilitating technology development, intellectual property protection, technology diffusion and transfer and to emerge as the eminent catalyst for RD&I commercialization.

Objective 2.1: NSF to be the focal point and facilitator for further development of potential technologies, supporting start-ups, diffusion, licensing and transfer of technologies with institutionalized mechanisms.

# PROGRAMME CONCEPT

Winning as an entrepreneur, and creating successful economic value is a challenge. To support innovative thinkers who want to become successful entrepreneurs, NSF wishes to provide seed funds to start new companies based on their successfully tested new technologies / prototypes. NSF wants to make sure that the start-ups are healthy and can survive on their own.

# ASSESSMENT CRITERIA

- Techno-economic feasibility of the business concept.
- Sustainability of the business
- Adequacy of possessing technical know-how, HR potential financial capability etc.
- Technology assessment/feasibility.
  - Novelty
  - Relevance
  - Suitability
  - Licensing potential (low, moderate, high)<sup>1</sup>
  - Suitability
- Financial need by prospective applicants
- Environmental impact where relevant

Applicable to universities and research institutes. When opportunity for technology licensing is high, technology transfer to existing private sector firms is considered as more appropriate.



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- Business operating strategies
- Proprietary condition (right to develop the business or issues concerning ownership of Intellectual Property Rights/release from institution)
- Critical risks
- Soundness of the work plan designed for implementation
- Meeting relevant regulatory requirements from relevant authorities<sup>2</sup>

Acquisitions of technologies (turn-key) are not considered by this scheme. Proposals regarding manufacturing of viable substitutes for imports are encouraged.

### PROGRAMME GUIDELINES

### General

- Expressions of Interest (EoI) are called twice a year or by a time defined by the NSF management.
- EoIs must be made on the specific Form.
- More than one EoI can be submitted at a time, but priority will be given only for one EoI.
- Hard Copy of the duly completed and signed EoI should be submitted by the Applicant by mail, addressed to Director General, National Science Foundation, 47/5, Maitland Place, Colombo 07 or fax it to 0112696771. Scanned copy also requested by email to tgrants@nsf.gov.lk.
- Applicants are invited to make a presentation on their EoI.
- For successful EoIs, detailed Grant Applications are invited.
- Applications must be made on the specific Grant Application Form.
- Applicants should follow the instructions given in the Application Form as well as Guidelines for Applicants attached to the Application Form.
- A complete set of Applications in three copies should be submitted by the applicant.
- A soft copy of the Application in pdf form should be submitted/e-mailed to <u>info@nsf.gov.lk.</u>
- Only one Grant is awarded to one individual (team leader) at a time. After completion of the project he/she may apply for another grant.
- Project duration is preferably one year.
- There is no upper limit though grants more than Rs. 10 Mn are not encouraged.
- Fund disbursement will be subjected to applicable rules and regulations. NSF Board approved guidelines are applicable for fund disbursement for all categories.
- Government approved financial regulations are applicable for managing finances for all categories.
- Work-flow chart approved by the Board (2013-09 of Aug 16th, 2013) is followed processing of Grant Applications.
- Half yearly Progress Review Seminars for Grantees are conducted to monitor the progress of the projects (June & December).

# Funds are provided for

Equipment

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Documentation should be provided from relevant authorized institutions.



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- Equipment fabrication cost
- Consumable items
- Consultancies on developing a business plan, market survey & design and fabrication

Working capital such as expenses involved in construction of buildings/tents etc., payments of rents & settling utility bills, salaries/stipend and purchasing raw material is not supported.

Project proposals are fully funded for State sector, but not for applicants under "Non-state sector' and 'Individual" categories. NSF expects the Applicants under the latter two categories to bear part funding. NSF will bear 50% - 70% of the fund requirement under each Vote and equipment, 50% - 70% of the cost of each equipment item. The Applicants will have to bear the balance 50% - 30%.

# **OUTPUTS**

- New business enterprises.
- Improved innovation culture

### TARGET GROUPS/BENEFICIARIES1

- Scientists, researchers and engineers in the universities & research institutes.
- Non-state<sup>2</sup> and state sector organizations.
- Entrepreneurs or Individuals<sup>3</sup> not belonging to above two categories.

### POSSIBLE COLLABORATORS/PARTNERS

State Sector and Non-State sector organizations

# **REMARKS**

Other initiatives with which the project will link:

• NSF Technology Awards Scheme.

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Head / Technology Division

### Signature:

Authorized and issued by:

# **Signature:**

- 1. Conditions are applied for fund disbursement depending on the target group(category).
- 2. Applicant must be the company. Company's R & D capability has to be proven and may be assessed based on its annual reports, audited statements and other relevant documents where company profile is demonstrated.
- 3. Entrepreneurs/ individuals should provide a proof of location with the copy of NIC/ passport, a recent Gramasewa certificate and a recent water/electricity bill.



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